

## What do advertisers think about the renewal of the NCA?

Dear ACTRA Members, Friends, and Allies,

Don't take our word for why advertisers agreed to a renewal of our collective agreement, the National Commercial Agreement (NCA). Hear it from Ron Lund, President of the Association of Canadian Advertisers (ACA).



- 1. Advertisers want commercials that get results--through performances that ACTRA members deliver.
- 2. Our industry needs stability, not chaos.
- 3. Advertisers feared legal issues if they agreed to the demands of the Institute of Canadian Agencies (ICA)--and they were right.
- 4. Advertisers want to grow the industry in Canada with professional performers.

But as we said, don't take our word for it. <u>Listen to the ACA itself, in conversation with Marie</u> <u>Kelly, National Executive Director for ACTRA.</u>

In solidarity,
Marie Kelly and Eleanor Noble

Missed a previous NCA Bulletin update? Catch up here: actra.ca/stability/members/

Missed a previous Know Your Lines video? Watch here and help us spread the word by sharing with your social networks! youtube.com/actranational